



## BUSINESS CASH FLOW AND DEBT RECOVERY PROJECTS

### THE SOLUTION WHEN CUSTOMERS DON'T PAY

Many businesses will be faced with customers who don't pay their accounts on time or at all. Without specific experience, the process of collecting payments and outstanding debts can be difficult and unpleasant – often leading to lost revenue, lost customers or both.

The Peak Partnership's Nexus Collections specialises in recovering individual overdue debts from commercial and consumer customers. Our professional staff and tactful approach ensures two priorities are achieved:

- full payment of the outstanding debt is made as quickly as possible; and
- your business' reputation and customer relationships are maintained.

Nexus Collections assesses each debt collection assignment on its merits, employing the most appropriate methods to successfully recover all outstanding funds. Where necessary, we will proceed quickly to legal demand to achieve results.

The benefits of using Nexus Collections to recover individual outstanding debts on behalf of your business include:

#### CASH FLOW CONTINUITY

Outstanding debts, often thought to be written-off, are recovered without sacrificing income and profit.

#### CUSTOMER RETENTION

Debts are recovered without affecting your business' reputation and direct relationship with your customer. Equally, you don't have to deal directly with the stress of outstanding customer debts.

#### TIME-SAVING

Placing debt recovery in the hands of professionals allows you to concentrate on more rewarding aspects of your business.

#### COST-SAVING

Our debt recovery fees are performance-based; ie. on a percentage of amount that we collect, so it's in our best interests to deliver a 100% positive result for your business. Conversely, many legal practitioners base their fees on processing time, regardless of the outcome.

In addition to a \$40.00 (plus GST) establishment fee, our standard debt recovery fees are set on a sliding scale; the larger the debt, the lower the commission percentage charged. Legal fees and outlays are also payable, but in most cases these can be added to your claim and recovered from the debtor (subject to court rulings).

Importantly, Nexus will not commence any legal action without your prior knowledge and agreement, you will always be fully advised of all costs and the likely outcome.

For more information about our corporate debt recovery services, you can contact Steve Downs, our Nexus Collections Director, on 07 3287 2433 or email [sdowns@nexuscollect.com.au](mailto:sdowns@nexuscollect.com.au).

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07 **3360 9888**

17 Mt Gravatt-Capalaba Road, Upper Mt Gravatt Qld 4122

Learn more at [www.peakpartnership.com.au](http://www.peakpartnership.com.au)

**The Peak Partnership**  
CHARTERED ACCOUNTANTS